

Republic Wealth Management Limited

Republic Financial Holdings Limited (RFHL)

30 Sept 2021 (Full Fiscal 2021)

| Last Price | \$137.28 | 52 Week Range | \$131.75 to \$148.98 | Market Cap | \$22,859M |
|----------------|----------|--------------------|----------------------|------------|-----------|
| Sector | Banking | Dividend Yield TTM | 2.93% | EPS (TTM) | \$8.05 |
| PE Ratio (TTM) | 17.14x | YTD Price Change | 1.70% | PE (5 YR) | 16.15x |
| Payout Ratio | 49.67% | Total Return TTM | -1.81% | PB (5YR) | 1.91x |
| | | | | | |

RFHL's revenue profits continue to trend upwards

Quarterly Highlights/ Key Update

- RFHL's overall performance was bolstered by the full year's contribution of its new subsidiary in the British Virgin Islands (acquired in June 2020), notable improvements in Ghana and the Cayman Islands and lower levels of provisioning.
- Net Interest Income (NII) in T&T declined by 1% in FYE 2021, however in Non-T&T countries, NII increased y-o-y (Figure 3).
- In April 2021, RFHL joined a group of the leading global commercial banks as founding signatories to the United Nations-convened, Net-Zero Banking Alliance.
- In June 2021, RFHL announced TT\$1.3 billion Climate Finance Goal to finance activities that reduce the impact of climate change and create environmental solutions.
- In September 2021, RFHL declared a final dividend of \$3.00/sh., which brings the total dividend to \$4.00/sh. As compared to a final dividend in 2020 of \$2.10/sh.

Table 1: RFHL EPS, DPS and Dividend yield for fiscal year end

| | 2017 | 2018 | 2019 | 2020 | 2021 |
|---------------------|--------|--------|--------|--------|--------|
| Earnings per share | \$7.75 | \$8.17 | \$9.75 | \$5.57 | \$8.05 |
| Dividends per share | \$4.40 | \$4.40 | \$4.50 | \$2.70 | \$4.00 |
| Dividend Yield | 4.33% | 4.10% | 3.43% | 2.00% | 2.91% |

Figure 1: RFHL's FYE Revenue Performance (TT\$'000)

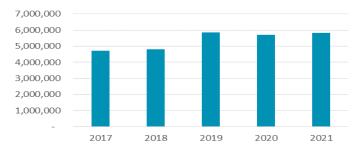


Table 2: Peer group comparables

| | RFHL | FIRST | SBTT* | Group Average |
|----------------|--------|--------|--------|---------------|
| P/E Ratio | 17.14x | 21.21x | 19.13x | 19.16x |
| P/B Ratio | 1.92x | 1.77x | 2.73x | 2.14x |
| Dividend Yield | 2.93% | 2.61% | 3.36% | 2.97% |

- Compared to its peer group (Table 2), which consists of other locally listed companies in the Banking sector, RFHL is relatively undervalued on both a P/E basis and P/B basis. RFHL's dividend yield is slightly below the group average.
- * SBTT paid a special dividend of \$0.85 on Oct-2021.

| Financial Highlights | Annual | | | |
|----------------------|-----------|-----------|------------------|------------------|
| (TT\$' millions) | Sep-21 | Sep-20 | Sep-19 | Sep-18 |
| Revenue | \$5,803 | \$5,700 | \$5 <i>,</i> 832 | \$4,787 |
| Operating Profit | \$2,293 | \$2,082 | \$2 <i>,</i> 896 | \$2,224 |
| Profit before Tax | \$1,945 | \$1,461 | \$2,670 | \$1 <i>,</i> 922 |
| Profit after Tax | \$1,445 | \$1,003 | \$1,716 | \$1 <i>,</i> 395 |
| Total Assets | \$109,169 | \$104,277 | \$87,484 | \$70,466 |
| Total Liabilities | \$96,313 | \$92,934 | \$76,252 | \$60,368 |
| Total Equities | \$12,856 | \$11,342 | \$11,232 | \$10,098 |
| Operating Margin | 39.51% | 36.52% | 49.66% | 46.45% |
| Net Profit Margin | 24.90% | 17.60% | 29.42% | 29.42% |
| Return on Assets | 1.32% | 0.96% | 1.96% | 1.98% |
| Return on Equity | 11.24% | 8.84% | 15.28% | 13.81% |
| Efficiency Ratio | 60.57% | 63.57% | 50.44% | 57.12% |
| Net Interest Margin | 3.72% | 4.17% | 4.83% | 4.85% |

Performance Review/ Financials

- RFHL reported net revenue of \$5,803M for the fiscal year 2021, a 1.79% increase when compared to fiscal 2020 (\$5,700M). This was primarily attributable to a 7.46% increase in other income which offset a 0.62% decrease in net interest income.
- Other income increased by 24.72% primarily due to increased credit card fees and commissions. Moreover, an increase in net gains from investments at fair value contributed to the increase.
- Net interest margin decreased to 3.72% in 2021 as compared to 4.17% in 2020 due to a \$44 million decline in Net Interest Income, which has been negatively impacted by the persistent low interest rate environment in Trinidad and Tobago. During the fiscal, interest income decreased by \$121 million whereas Interest expense fell by a smaller sum of \$77 million.
- Profit after tax for 2021 increased by 44.03% when compared to 2020, primarily due the aforementioned positive impact of the Group's acquisition of the BVI operations in June 2020.

Key Risks

- The geographic concentration of RFHL within the Caribbean basin exposes the company to the effects of natural disasters.
- The local banking sector faces headwinds of foreign exchange difficulties and a persistent low interest rate environment, coupled with rising central government debt levels as well as downward pressure on loan and mortgage rates locally due to competition.
- Similarly, the US is encountering a low interest environment.
- Political interference in Trinidad and Tobago or any of the acquired territories.

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Figure 2: RFHL share price vs ALL T&T Index



Figure 3: RFHL's Net Interest Income by geography for FYE 2020 & 2021



Table 3: Historic Dividend Payments (TTD)

| | Payment Dates | Interim Dividends | Total Dividend per share | |
|------|---------------|-------------------|--------------------------|--|
| 2017 | Jun-17 | \$1.25 | \$4.40 | |
| 2017 | Dec-17 | \$3.15 | | |
| 2018 | Jun-18 | \$1.25 | \$4.40 | |
| 2018 | Dec-18 | \$3.15 | \$4.40 | |
| 2019 | May-19 | \$1.25 | ¢4 го | |
| 2019 | Dec-19 | \$3.25 | \$4.50 | |
| 2020 | Jun-20 | \$0.60 | ¢2.70 | |
| 2020 | Dec-20 | \$2.10 | \$2.70 | |
| 2021 | May-21 | \$1.00 | ¢4.00 | |
| 2021 | Dec-21 | \$3.00 | \$4.00 | |

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